

## CORE APPLICATION

### INVENTORY

### PROCESSING

- Inventory Tracking by LB, Case and Each
- Full Catch Weight Capability
- Auto Conversion from One Unit of Measure to Another
- 12 Month Sales History by Weight / Gross Profit / Sales / Cost
- "Instant Audit" of All Inventory Transactions to Ensure Data Integrity
- Multiple Cost Structure Selectable by User
- Comprehensive Physical Inventory tools
- Complete Transaction Audit Trail for Reconciling Inventory

### REPORTING

- Stock Status Report
- Reorder Report
- Max / Min Report
- Date Last Sold
- Inventory Valuation
- Price List Generation
- Physical Inventory Take Report

### ACCOUNTS RECEIVABLE

- Statements (User Defined Aging Periods)
- Supports batch input with Deposit Tickets
- Age Analysis
- Dunning Report
- Territory Sales
- Commission Accounting
- Customer Year-to-Date Sales (w/ 12 Month Breakdown)
- Payment History
- Auto or Manual Application of Cash Option with fast Cash Receipts feature
- Chain Store Cash Application
- Average Days to Pay Continuously Calculated
- Hot Keys Displays All Customer Accounts Receivable Data

### SALES ANALYSIS

- Over 200 reports available by:
  - Customer
  - Salesman
  - Item
- All Reports User-Defined by Date, Range and Detail / Summary
  - % Sales Customer Ranking
  - % GP by Customer Ranking
  - GP \$ and GP % Reports
  - Territory Analysis
  - Date Last Sold Report

## CORE APPLICATION

### ORDER ENTRY

- Order History “template” for ease of entering orders right on customer order screen
- Exclusive Order Entry information box puts profit and purchase history right on the screen for you
- Multiple Pricing Schemes
  - a. Contract Pricing
  - b. Price Lists
  - c. Formulas
  - d. Sales Pricing
  - e. Chain Store Pricing
  - f. Price Keys
- Multiple Unit of Measuring Ordering
- Broken Case Capability
- Order Types for Tracking Order Disposition
- Counter Sales (Cash) Option
- Access to All Relevant Information about Customer using “Hot Keys” Queries
- Concurrent Multiple-User Access to all Order Functions
- Streamlined Catch Weight Distribution with Weight Deviation Checks
- Customer Remote Order Entry Option Available
- Split Case capability with Auto Up Change
- Fuel Surcharge Options
- Minimum Order Charge
- Shipping Verification Report for increased order shipping accuracy

### PICKING ORDERS

- Multiple Pick Ticket Formats (5)
- With or Without Catch Weight Input Lines
- Sorted by Route / Stop and Route Printed on Ticket
- Picking location on the pick tickets directs warehouse movement
- Cutting Tickets Available for Processors (automatically printed with Pick Tickets)
- Shell tags available for Seafood Distributors
- Pick by Order or Route Picking (Batch Picking) Option
- Custom Specifications and Pick Ticket if required

### INVOICES

- Multiple Formats (6)
- Cash (Counter Invoice) Option
- Invoice Printed with or Without Catch Weights
- On Demand or Batch Invoicing
- Invoices Sorted by Route (Batch Option)
- Quote Using Invoice Format
- Fax or E-mail with Food Communication Suite

### REPORTING

- Back Order Reporting
- Open Order Reporting
- Customer Reorder Sheets (for Salesman / Customer Automatic Ordering) \*Multiple Options Available\*
- Price / Weight Exception Reports
- Quotes
- Item Reorder Report Based on Open Orders for Nightly Vendor Order Assistance
- Complete Historical Invoice Lookup with Reprint Invoice Option